



NATIXIS

at a glance

JULY 2021



Natixis is a French multinational financial services firm specialized in asset & wealth management, corporate & investment banking, insurance and payments.

Our priority is to create value for all our stakeholders: companies, financial institutions, investors, institutions and customers of the Banque Populaire and Caisse d'Epargne networks. We respond to their specific needs by combining close-knit relationships, strategic dialog and in-depth expertise.

Our challenge is to support them in dealing with the far-reaching transformations taking place in their business environments and to work with them in building sustainable business models.



Green finance, a core commitment

Social and environmental goals are embedded in all our areas of expertise to serve our clients.



A responsible company

Our staff work on a daily basis to reduce our environmental footprint and take practical action to increase solidarity.

EXPERTS THROUGHOUT THE WORLD

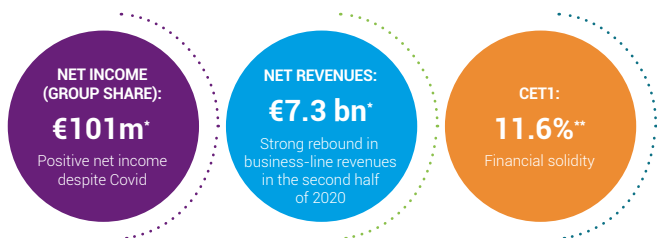
>16,000 employees
in **36** countries

>2,700
AMERICAS

13,000
EMEA

~900
ASIA-
PACIFIC

A SOLID COMPANY



* Figures at 12/31/20 ** As at 03/31/21

NATIXIS, A SUBSIDIARY OF GROUPE BPCE

A universal cooperative banking model in France and internationally.

Groupe BPCE operates across a full spectrum of banking and insurance businesses through its two major cooperative networks - Banque Populaire and Caisse d'Epargne - and its subsidiaries: Natixis, Crédit Foncier, Banque Palatine, BPCE International, etc.



2nd largest banking group in Francee⁽¹⁾

€22.5bn of Net Banking Income in 2020
Recognized solidity

36 million customers



100 000
employees

(1) Market shares in third-quarter 2020: 22.0% of customer savings & deposits, 21.5% of customer loans (source: Banque de France - SURFI quarterly reports - all non-financial customer segments)

Asset & Wealth Management

An extensive range of solutions catering to the savings, investment, risk management and advisory needs of private and institutional clients.

- ◉ **Asset management**

Natixis Investment Managers: an international multi-affiliate platform based on an independent approach to investment management, advisory and solutions that responds to the full set of investor needs.

- ◉ **Wealth management**

Natixis Wealth Management: wealth and financial management solutions tailored to the needs of large private investors.

- ◉ **Employee savings and pensions**

Natixis Interépargne: an array of solutions embracing employee savings, retirement savings and employee shareholding schemes.

17th worldwide
in  terms
of AuM

(source: Cerulli Associates)

€1,135.5bn

of AuM

(at December 31, 2020)

>20
asset management firms
affiliated with Natixis
Investment Managers

LEADER 
in SRI savings
management

(source: Association française
de gestion financière)

Corporate & Investment Banking

A comprehensive range of value-added expertise to help our corporate and investor clients grow their businesses: strategic advisory (investment banking and M&A), financing, capital market solutions, treasury solutions and trade finance.

- ◉ **Solid expertise on eight major industries** to support companies and institutions in their transformation: oil & gas, renewable energy, metals & mining, real estate, transportation, telecoms & tech, environment, health.
- ◉ **Go-to player for green and sustainable finance** The first bank to actively manage the climate impact of its balance sheet, via our proprietary Green Weighting Factor and a center of expertise devoted to green finance, the Green & Sustainable Hub.
- ◉ **Global economic research** to assist our clients with their investment choices on all asset classes.

10th

M&A advisory banker
in France

(source: L'Agefi)

1st MLA*
and **bookrunner**  
for **real estate** in Europe

(source: Dealogic)

4th MLA* 
worldwide for
renewable energy

(source: IJGlobal)

8th MLA
worldwide for
infrastructure project
finance

(source: IJGlobal)

Insurance

A full range of insurance products and services for customers of the Banque Populaire and Caisse d'Épargne networks.

- **Life and personal protection insurance**

Life insurance, investment solutions, estate planning, pensions, death benefit insurance, long-term care insurance and payment protection insurance.

- **Non-life insurance**

Auto insurance, home insurance, personal accident insurance, health insurance, legal expense and payment instrument guarantees.

Natixis Assurances

among the
TOP 10 insurers and **TOP 5** bancassurers

(source: L'Argus de L'Assurance)

10.6m
policies in the portfolio
(excluding payment
protection insurance)
at 12/31/2020
(source: Natixis Assurances)

14 labels of
excellence
2020 
(source: Les Dossiers de l'Épargne)



>6.5m
customers (excluding payment
protection insurance) at 12/31/2020

Payments

Solutions covering the entire payments value chain, underpinned by a robust technological platform, innovative fintechs and expert teams that meet the needs of banks and fintechs, merchants and e-merchants, companies and local government bodies.

- ◉ **Issuance:** card, mobile and connected device payments, gift cards, meal vouchers, online kitties.
- ◉ **Acquisition:** instore, e-commerce, omnichannel and marketplace payments, payment terminals.
- ◉ **Processing :** card transactions, credit transfers, direct debits, instant payment, open payment, API*.
- ◉ **Anti-payment fraud.**
- ◉ **Employee benefit solutions**
- ◉ **Prepaid**



Largest

issuer of Visa cards in continental Europe
with Groupe BPCE

*Application programming interface

The Duo towers, the future headquarters of Natixis and BPCE in east Paris, symptomatic of the construction of a new model and a new forward-looking, client-centric trajectory.

Headquarters:

Natixis

30, Avenue Pierre Mendès France

75013 Paris

Tel: +33 1 58 32 30 00

www.natixis.com

A joint company with a board of directors with share capital of €5,052,733,329.60
542 044 524 RCS PARIS



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