



First update of the Risk and Pillar III Report

As of March 31, 2020





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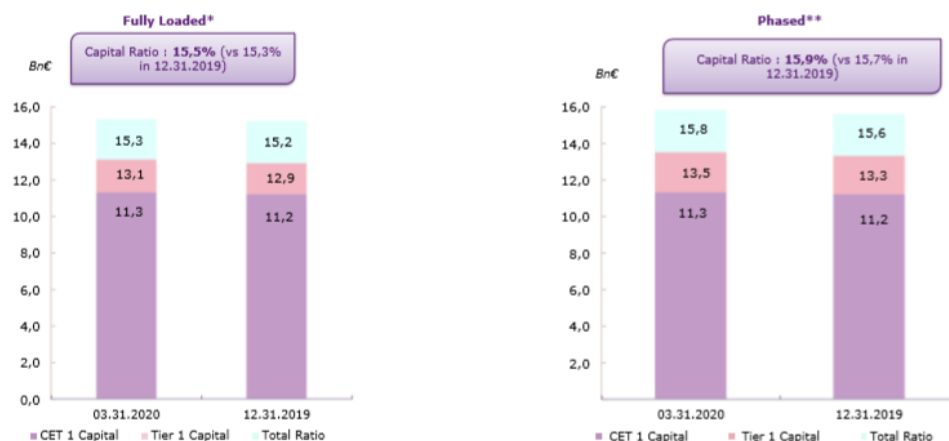
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Update of Pillar III information published in the Natixis 2019 Universal Registration Document in Chapter 3 Section 3.3 to 31 March 2020. available on https://www.natixis.com/natixis/jcms/lpaz5_30117/en/universal-registration-document/-/registration-document-and-pillar-iii

KEY FIGURES AS OF MARCH 31, 2020

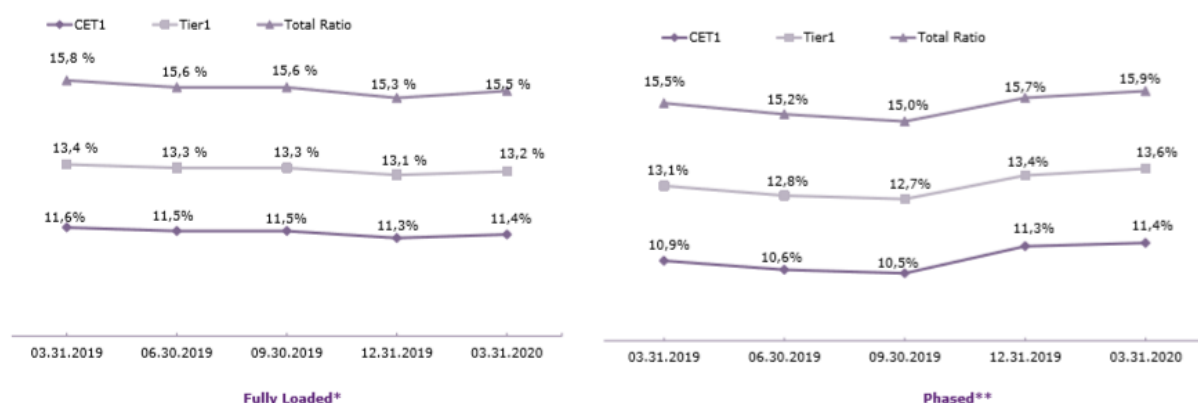
EXECUTIVE SUMMARY 03.31.2020

■ Main capital and solvency ratio figures (c)



(in Billion of euros)	Fully loaded*		Phased**	
	03.31.2020	12.31.2019	03.31.2020	12.31.2019
Common equity (CET1)	11,3	11,2	11,3	11,2
Tier 1	13,1	12,9	13,5	13,3
Total capital	15,3	15,2	15,8	15,6
Risk weighted assets	99,3	99,0	99,3	99,0
Ratio CET1	11,4 %	11,3 %	11,4 %	11,3 %
Ratio Tier 1	13,2 %	13,1 %	13,6 %	13,4 %
Total capital ratio	15,5 %	15,3 %	15,9 %	15,7 %

■ Changes in main capital ratio figures

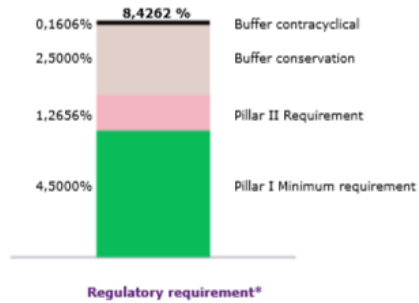
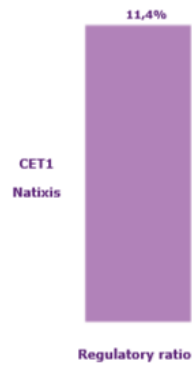


(c) Regarding ECB recommendations the decision of the Natixis general assembly stating on the effectation of the 2019 results to delay the entire distributable profits, dividends projections of the 31th of December 2020 were reintegrated in CET1 capital on the 31th of March 2020 and every dividends will be suspended for further analysis until the 1st of October 2020 - see the press communicate on 03.31.2020.

* Fully loaded, i.e. applying all CRD IV rules without transitionnel measures, including current period results and dividend projections.

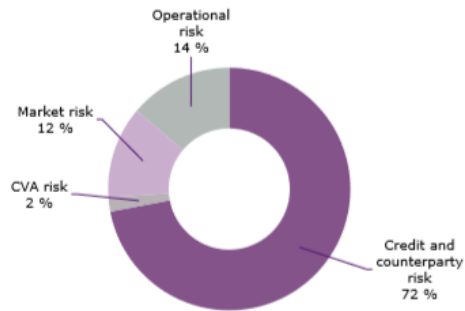
** Phased Ratio : Ratio applying all CRD IV rules without transitionnel measures. Ratio with neither current period profits nor dividend projections applied on quarterly results for 2019.

■ Regulatory Capital

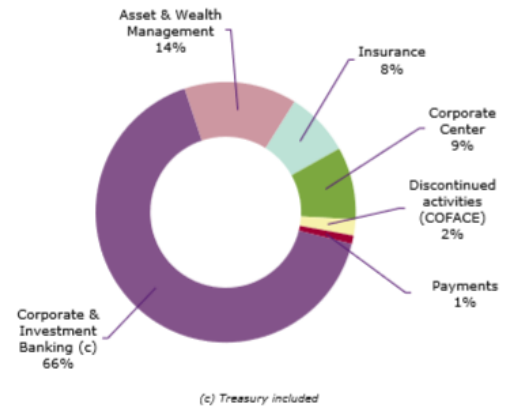


*ECB Minimum prudential requirements based on the supervisory review and evaluation process (SREP), P2G excluded and article 104 of the CRD V applied.

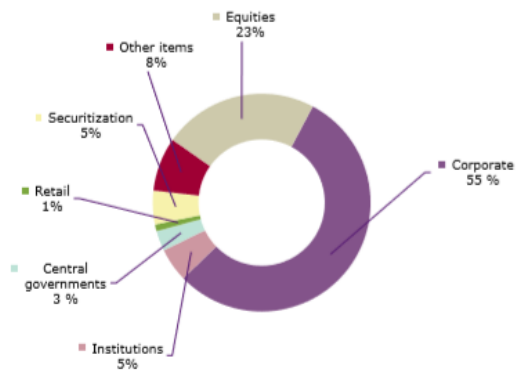
■ Capital requirements by risk type



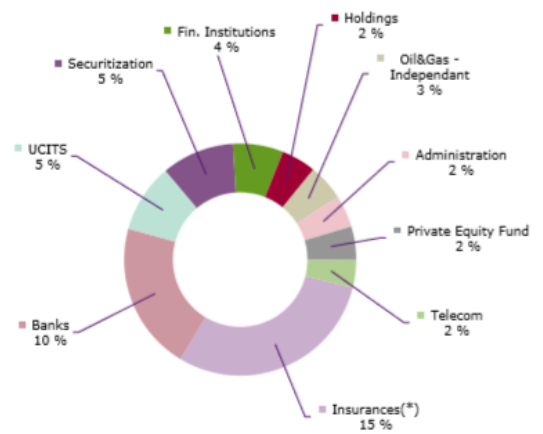
■ Capital requirements by key business line



Credit and counterparty RWA by category of exposure

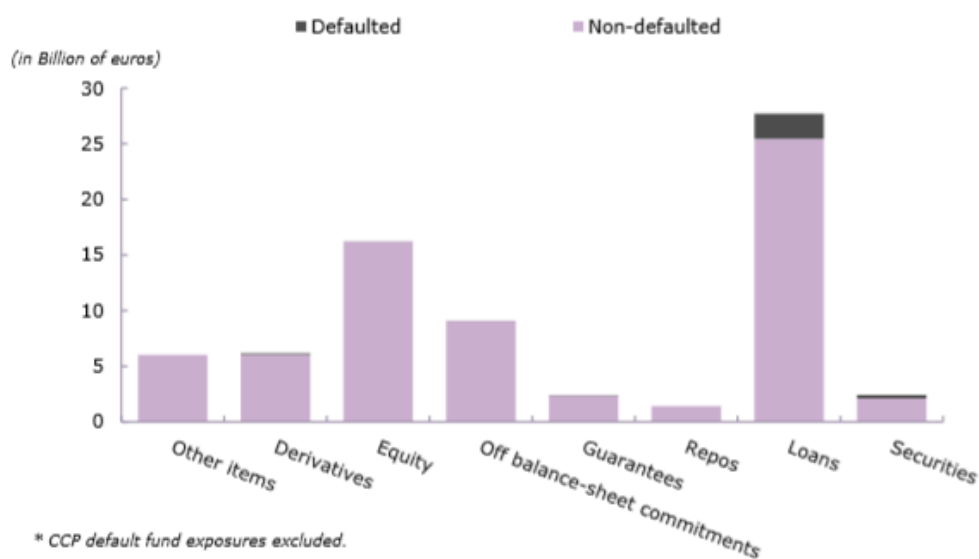


Credit and counterparty RWA by business sector

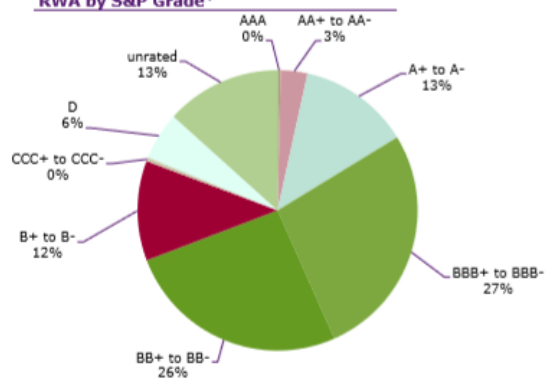


* including participations in insurance companies

Credit and counterparty RWA by type of exposure with default/non-default*

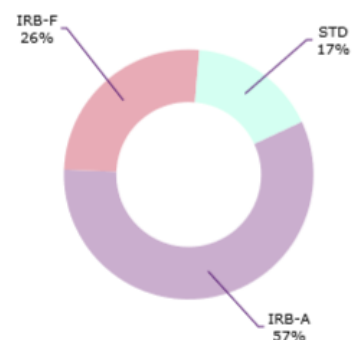


RWA by S&P Grade*

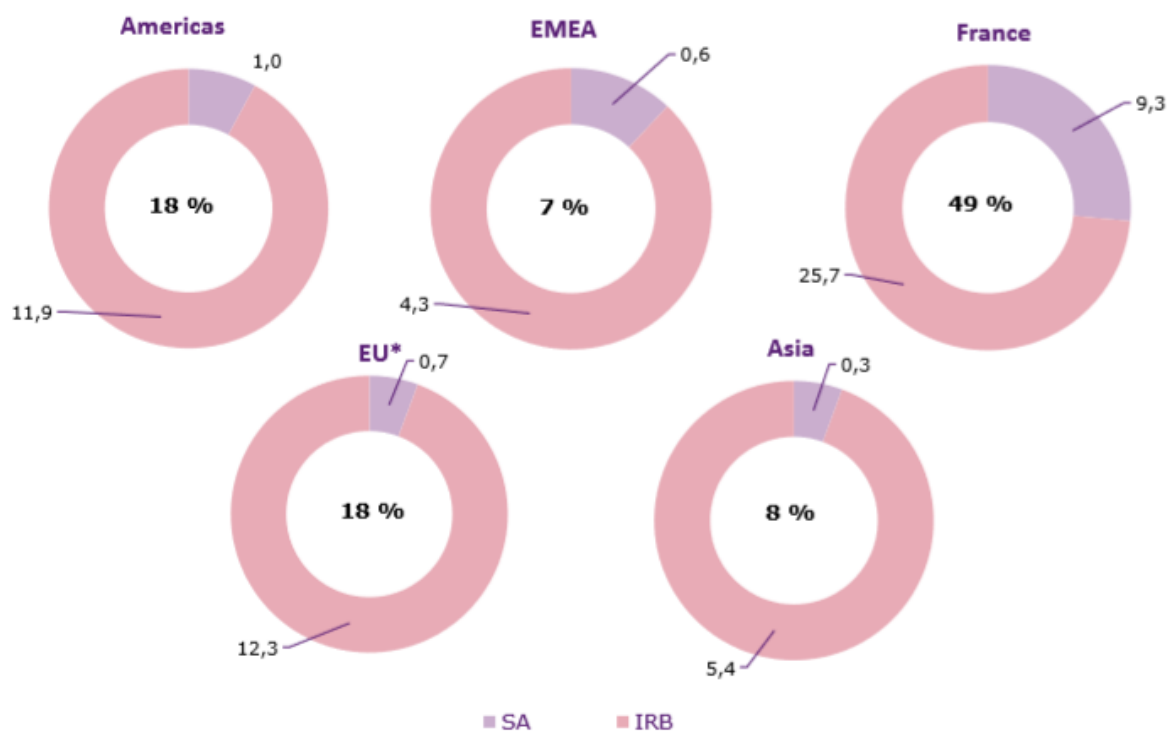


* Excluding exposures with French State (deferred tax assets - DTAs), direct investments and with contributions to the default fund of a CCP

Credit and counterparty RWA by approach



Credit and counterparty RWA by geographical(**) area and approach



* EU : supranational counterparties are also disclosed in this category

** Country risk

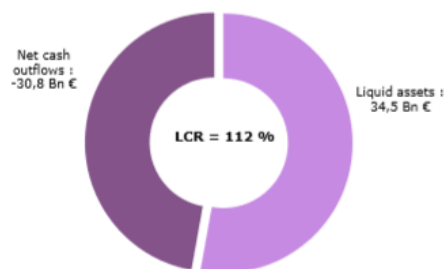
■ Leverage ratio phase in

Requirement (Phase In)	03.31.2020	12.31.2019
(in billion of euros)		
Capital CET 1**	13,5	13,3
Total assets on the prudential balance sheet	403,8	407,3
Adjustments for derivative financial instruments	- 44,3	- 29,0
Adjustments for securities financing transactions "SF"	- 15,5	- 15,6
Adjustment for off-balance sheet items	36,6	38,5
Other adjustments	- 23,8	- 19,3
Total leverage ratio exposure	356,7	381,9
Regulatory Ratio	3,8 %	3,5 %
of which deals with BPCE affiliates	59,4	56,6
Ratio without affiliates*	4,5 %	4,1 %

*Following the article 429(7) of the delegated act vision allowing Institutions to exclude exposures with affiliates (BPCE and subsidiaries, Banques Populaires, Caisses d'Epargne), (pending approval request from ECB).

** Ratio with neither current period profits nor dividend projections applied.

■ Liquidity Coverage Ratio



CREDIT AND COUNTERPARTY RISKS

EAD, RWA AND CAPITAL REQUIREMENTS BY BASEL APPROACH AND BY CATEGORY OF EXPOSURE (NX01)

(in million of euros)	03.31.2020			12.31.2019		
	EAD	RWA	Capital Requirements	EAD	RWA	Capital Requirements
Credit risk						
Internal approach	131 515	53 080	4 246	136 517	53 854	4 308
Equities	5 170	16 226	1 298	5 621	17 642	1 411
Central governments or central banks	23 469	412	33	29 616	511	41
Other items						
Retail						
Corporates	90 858	33 262	2 661	89 071	33 108	2 649
Institutions	8 716	1 271	102	7 816	1 187	95
Securitization	3 301	1 910	153	4 394	1 406	112
Standardized approach	78 185	10 994	880	74 182	12 420	994
Central governments or central banks	7 935	1 157	93	7 551	1 122	90
Other items	7 290	5 967	477	6 150	5 352	428
Retail	668	483	39	774	536	43
Corporates	2 401	1 619	130	5 075	3 621	290
Institutions	52 250	423	34	48 223	314	25
Exposures in default (only STD)	14	17	1	97	101	8
Exposures secured by mortgages on immovable property	235	97	8	221	91	7
Exposures to institutions and corporates with a short-term credit assessment	109	56	5	100	46	4
Securitization	7 283	1 174	94	5 990	1 237	99
Sub-total credit risk	209 699	64 074	5 126	210 699	66 274	5 302
Counterparty Risk						
Internal approach	38 475	6 470	518	34 888	5 531	442
Central governments or central banks	6 158	101	8	3 807	120	10
Corporates	18 218	4 629	370	18 026	4 015	321
Institutions	13 687	1 622	130	12 673	1 365	109
Securitization	412	117	9	382	32	3
Standardized approach	19 723	770	62	18 872	645	52
Central governments or central banks	1 314	336	27	1 282	254	20
Retail						
Corporates	238	36	3	525	33	3
Institutions	17 924	300	24	16 870	274	22
Exposures in default (only STD)	1	2		7	10	1
Exposures to institutions and corporates with a short-term credit assessment	134	81	6	122	64	5
Securitization	112	16	1	66	10	1

CCP default fund exposures	373	166	13	347	234	19
Sub-total counterparty risk	58 572	7 406	592	54 106	6 410	513
Market risk						
Internal approach		6 937	555		5 826	466
Standardized approach		5 224	418		5 378	430
Equity risk		526	42		462	37
Foreign exchange risk		2 486	199		2 685	215
Commodities risk		809	65		708	57
Interest rate risk		1 403	112		1 523	122
Sub-total market risk		12 161	973		11 204	896
CVA	8 621	1 851	148	7 671	1 336	107
Settlement-delivery risk		31	2		32	3
Operational risk (standardized approach)		13 733	1 099		13 733	1 099
TOTAL		99 256	7 940		98 990	7 919

OTHERS REGULATORY RATIOS

COMPARISON OF ACCOUNTING EXPOSURES AND LEVERAGE EXPOSURES (LR1)

(in millions of euros)

Items	03.31.2020	12.31.2019
Total assets as per published financial statements	504 734	513 170
Adjustment for entities which are consolidated for accounting purposes but are outside the scope of regulatory consolidation	(100 983)	(105 920)
(Adjustment for fiduciary assets recognised on the balance sheet pursuant to the applicable accounting framework but excluded from the leverage ratio exposure measure in accordance with Article 429(13) of Regulation (EU) No 575/2013 "CRR")		
Adjustments for derivative financial instruments	(44 301)	(28 956)
Adjustments for securities financing transactions "SFTs"	(15 544)	(15 612)
Adjustment for off-balance sheet items (ie conversion to credit equivalent amounts of off-balance sheet exposures)	36 573	38 494
Other adjustments	(23 809)	(19 300)
Total leverage ratio exposure	356 670	381 876
of which exposure with affiliates	59 415	56 614
excluding exposure related to affiliates	297 255	325 262

LEVERAGE RATIO COMMON DISCLOSURE TEMPLATE (LR2)

(in millions of euros)

	03.31.2020	12.31.2019
On-balance sheet exposures (excluding derivatives and SFTs)		
On-balance sheet items (excluding derivatives, SFTs and fiduciary assets, but including collateral)	245 910	250 582
(Asset amounts deducted in determining Tier 1 capital)	- 6 226	- 5 166
<i>Total on-balance sheet exposures (excluding derivatives, SFTs and fiduciary assets) (sum of lines 1 and 2)</i>	<i>239 684</i>	<i>245 416</i>
Derivative exposures		
Replacement cost associated with all derivatives transactions (ie net of eligible cash variation margin)	10 807	7 618
Add-on amounts for PFE associated with all derivatives transactions (mark-to-market method)	20 566	20 578
Exposure determined under Original Exposure Method		
Gross-up for derivatives collateral provided where deducted from the balance sheet assets pursuant to the applicable accounting framework		
(Deductions of receivables assets for cash variation margin provided in derivatives transactions)	- 17 584	- 14 134
(Exempted CCP leg of client-cleared trade exposures)		
Adjusted effective notional amount of written credit derivatives	16 190	13 078
(Adjusted effective notional offsets and add-on deductions for written credit derivatives)	- 13 533	- 9 010
<i>Total derivative exposures (sum of lines 4 to 10)</i>	<i>16 446</i>	<i>18 130</i>
Securities financing transaction exposures		
Gross SFT assets (with no recognition of netting), after adjusting for sales accounting transactions	79 511	95 448
(Netted amounts of cash payables and cash receivables of gross SFT assets)	- 20 403	- 22 150
Counterparty credit risk exposure for SFT assets	4 859	6 538
Derogation for SFTs: Counterparty credit risk exposure in accordance with Article 429b (4) and 222 of Regulation (EU) No 575/2013		
Agent transaction exposures		
(Exempted CCP leg of client-cleared SFT exposure)		
<i>Total securities financing transaction exposures (sum of lines 12 to 15a)</i>	<i>63 967</i>	<i>79 836</i>
Other off-balance sheet exposures		
Off-balance sheet exposures at gross notional amount	75 355	81 622
(Adjustments for conversion to credit equivalent amounts)	- 38 782	- 43 128
<i>Other off-balance sheet exposures (sum of lines 17 to 18)</i>	<i>36 573</i>	<i>38 494</i>
Exempted exposures in accordance with CRR Article 429 (7) and (14) (on and off balance sheet)		
(Exemption of intragroup exposures (solo basis) in accordance with Article 429(7) of Regulation (EU) No 575/2013 (on and off balance sheet))		
(Exposures exempted in accordance with Article 429 (14) of Regulation (EU) No 575/2013 (on and off balance sheet))		
Capital and total exposures		
Tier 1 capital	13 496	13 312
Total leverage ratio exposures (sum of lines 3, 11, 16, 19, EU-19a and EU-19b)	356 670	381 876
Leverage ratio		
Leverage ratio	3,8%	3,5%
Choice on transitional arrangements and amount of derecognised fiduciary items		
Choice on transitional arrangements for the definition of the capital measure		

Amount of derecognised fiduciary items in accordance with Article 429(11) of Regulation (EU) NO 575/2013

of which exposure related to affiliates	59 415	56 614
Leverage Ratio excluding exposure related to affiliates	4,5%	4,1%

BREAKDOWN AND CHANGES IN RISK-WEIGHTED ASSETS

CREDIT AND COUNTERPARTY RISKS

OVERVIEW OF RWA (EU OV1)

(in million of euros)	RWA		Minimum capital requirements
	03.31.2020	12.31.2019	03.31.2020
<i>Credit risk (excluding CCR)</i>	<i>60 050</i>	<i>62 392</i>	<i>4 804</i>
Of which the standardised approach	9 820	11 183	786
Of which the foundation IRB (FIRB) approach	906	914	72
Of which the advanced IRB (AIRB) approach	34 038	33 892	2 723
Of which equity IRB under the simple risk-weighted approach or the IMA	15 286	16 402	1 223
<i>CCR</i>	<i>9 124</i>	<i>7 704</i>	<i>730</i>
Of which mark to market	1 858	1 496	149
Of which original exposure			
Of which the standardised approach			
Of which internal model method (IMM)	3 844	3 037	307
Of which risk exposure amount for contributions to the default fund of a CCP	166	234	13
Of which CVA	1 851	1 336	148
<i>Settlement risk</i>	<i>31</i>	<i>32</i>	<i>2</i>
<i>Securitisation exposures in the banking book (after the cap)</i>	<i>3 217</i>	<i>2 684</i>	<i>257</i>
Of which IRB approach	2 027	918	162
Of which IRB supervisory formula approach (SFA)		520	
Of which internal assessment approach (IAA)			
Of which standardised approach	1 190	1 246	95
<i>Market risk</i>	<i>12 161</i>	<i>11 204</i>	<i>973</i>
Of which the standardised approach	5 224	5 378	418
Of which IMA	6 937	5 826	555
<i>Large exposures</i>			
<i>Operational risk</i>	<i>13 733</i>	<i>13 733</i>	<i>1 099</i>
Of which basic indicator approach			
Of which standardised approach	13 733	13 733	1 099
Of which advanced measurement approach			
<i>Amounts below the thresholds for deduction (subject to 250% risk weight)</i>	<i>940</i>	<i>1 240</i>	<i>75</i>
<i>Floor adjustment</i>			
Total	99 256	98 990	7 940
<i>CCR Pensions (détails not included in the table)</i>	<i>1 405</i>	<i>1 602</i>	<i>112</i>

Credit risk: internal ratings-based approach

Exposure to credit risk according to the internal rating system

RWA FLOW STATEMENTS OF CREDIT RISK EXPOSURE UNDER THE IRB APPROACH (CR8)

<i>(in millions of euros)</i>		RWA	Capital Requirements
1	RWAs at 12.31.2019	52 448	4 196
2	Asset size	- 1 234	- 99
3	Asset quality	- 41	- 3
4	Model updates		
5	Methodology and policy		
6	Acquisitions and disposals		
7	Foreign exchange movements	138	11
8	Other	- 350	- 28
9	RWA at 03.31.2020	51 170	4 094

RWA FLOW STATEMENTS OF CCR EXPOSURES UNDER INTERNAL MODEL METHOD (CCR7)

<i>(in millions of euros)</i>		RWA	Capital requirements
RWA as at the end of the previous reporting period (12.31.2019)		3 037	243
Asset size		132	11
Credit quality of counterparties		125	10
Model updates (IMM only)		-15	-1
Methodology and policy (IMM only)			
Acquisitions and disposals			
Foreign exchange movements			
Other		565	45
RWA as at the end of the current reporting period (03.31.2020)		3 844	307



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